

AIRSTREAM WHOLESALE PRICES - EFFECTIVE NOVEMBER 25, 1954



AIRSTREAM
TRAILERS, INC.

Jackson Center, Ohio • Telephones 331-1, 332-1

Western Factory: 1755 N. Main St., Los Angeles 31, Calif.

MODEL	ESTABLISHED	SUGGESTED	DEALERS
	WHOLESALE	RETAIL	MARGIN
18' Globe Trotter and Wanderer Shower, toilet and hot water not std. equip.	\$ 2,195.00	\$ 2,945.00	\$ 750.00
22' Safari (An economy, no modification-possible model for rugged off-the-road touring. Airliner toilet and ice/electric combination refrigerator is standard. Add \$ 75.00 for flush toilet.)	\$ 2,395.00	\$ 3,145.00	\$ 750.00
22' Flying Cloud and Panorama Toilet, shower and hot water heater std equip.	\$ 2,845.00	\$ 3,695.00	\$ 850.00
26' Overlander (An economy, no modification-possible model for rugged off-the-road touring. Permissible extra; Water tank and pump and bunks. Permissible option; Color).	\$ 2,995.00	\$ 3,995.00	\$1000.00
26' Cruiser and Romany	\$ 3,445.00	\$ 4,495.00	\$1050.00
30' Liner and Salon (In 26' and 30' models toilet, shower, and hot water heater are standard equip.)	\$ 3,995.00	\$ 5,145.00	\$1150.00

TERMS: Initial orders--\$250.00 deposit per trailer--Balance cash on delivery. This is no reflection on your credit or integrity--it is simply because we manufacture them against your specific orders.

All prices cash, F.O.B. Jackson Center, Ohio.

Prices and specifications subject to change without notice.

OPTIONAL AT EXTRA COST:

		WHLS.	RETAIL
Toilet only in 18' model	additional	\$ 85.00	\$ 90.00
Hot water heater only in 18' model	additional	\$ 50.00	\$ 65.00
Lavatory only in 18' model	additional	\$ 20.00	\$ 27.50

The catalogue completely lists standard equipment for each model; read carefully; know what's standard.

You may have your customers pick up their trailers at Jackson Center and avoid delivery costs, providing no money is passed in the State of Ohio. Otherwise we must collect 3% sales tax.

Prices of our empty shells (for "do it yourself" home workshop builders) sent upon request.

The World's Finest Lightweight Travel Trailers



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EXTRAS THAT ARE AVAILABLE ON MODELS WHERE THEY ARE NOT STANDARD

Prices effective November 5th, 1954

	<u>WHSE.</u>	<u>RETAIL</u>
Puncture-proof tubes.....	25.00	\$ 29.00
8-ply tires over 6-ply tires.....	8.00	10.00
Radio antenna.....	10.00	12.00
Double butane tanks instead of single.....	20.00	23.00
Deluxe stove in place of standard apartment stove.....	27.00	35.00
Butane light.....	12.50	15.00
Dome light.....	5.00	6.00
6 cu.ft. Servel refrigerator, additional over Marvel....	85.00	100.00
Hot water heater.....	50.00	65.00
Water tank and pump.....	45.00	55.00
Pressurized water system.....	45.00	55.00
Toilet only.....	85.00	90.00
Cruiser bathroom in other models.....	250.00	275.00
Bunk bed (36" cross bed).....	24.00	29.00
Bunk bed Airfoam mattress.....	60.00	70.00
Trump chairs.....	8.00 ea.	12.00 ea.
Power ceiling vent fan.....	12.50	15.00
Stove power fan (wall).....	20.00	25.00
Pressed steel lavatory with faucet in Globe Trotter.....	20.00	27.50
Free standing table.....	20.00	25.00
Hing on table.....	12.50	15.00
1/4 burner stove only.....	30.00	40.00

OPTIONAL EQUIPMENT AVAILABLE AT EXTRA COST

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