

RETAIL PRICING/SALES ORDER

AIRSTREAM, INC.

1994 - 34' SIDE BY SIDE EXCELLA TRAVEL TRAILER

02-22-94

SERIAL NUMBER _____ ORDER DATE _____ REQ. SHIP _____ SHIP VIA _____

DEALER NAME _____ AUTHORIZED BY _____ RETAIL NAME _____

RETAIL BASE: \$47,790 MODEL: 34' Side Bath TWIN QUEEN QUEEN "Wardrobe"
(SREAU-13A)(SREAU-13J) (SREAU-13W)

SALES CODE:
Stock _____
Retail _____
CREDIT CODE:
COD _____
Bank F.P. _____

COLOR SCHEMES: Regatta Opt. 28 Stars & Stripes Opt. 22
 Falcon Opt. 26 America's Cup Opt. 24

OPTION PRICE	X	OPTION DESCRIPTION	OPTION NO.	REMARKS:
\$ 360		Wardrobe Model - Queen Bed	109874	
1,010		Aluminum Wheels	107471	
103		Spare Tire Bracket	994073	
180		Spare Tire & Wheel	109370	
311		Keyless Entry	109505	
97		Center Support Arm	109050	
1,192		C.S. Patio Awning 21' 4"	109036	
218		C.S. Rear Window Awning 3'	109038-01	
305		R.S. Rear Window Awning 8'	109739	
450		R.S. Front Window Awning 14' 10"	109128	
218		Front Window Awning 47"	109047-01	
218		Rear Window Awning 47"	109047-02	
419		Wrap Protectors	109325	
510		3-Piece Solar Grey Stone Guard	109326	
134		Flag Storage	109644	
493		S.P. Solar Grey Rear Panoramic Windows(N/A w/JW Bed Model)	108457	
325		Skylight w/Shade in Galley Area	109885	
151		Skylight at Bath Area	109889	
134		30" Stack Window Forward of Door	107636	
682		Rear Entry Door (N/A Twin Bed Model)	109115-03	
1,013		Leather Comfort Package	109446-04	
166		Wood Blinds (Bedroom & Galley)(N/A 1000 Pkg.)	109461	
262		Wood Blinds Throughout Exc. Panoramics (N/A w/1000 Pkg.)	109461-01	
N/C		Pull Shades in Lieu of Blinds	109424-34	
608		Bathroom Upgrade: Marble Lavatory Top & Brass Faucets & Hdw.	109501-02	
135		Hinged Bath Hall Door	109895-01	
1,079		Excella 1000 Pkg. Includes: Exterior "1000" Castings, Easy-Lift Blinds in Bedroom & Galley, Tamarak Level, Screen Door Guard, Wood Blinds in Lounge & Dinette, Zip Dee Chairs (2), Appliance Garage Riser Faucet, & 13,500 BTU Air Conditioner w/Elec. Controls	109255	
195		Deluxe Foam Mattress	109426-01 (A) 109426-04 (J)	
425		9" Built-In TV	109883-03	
122		Riser Faucet (Included in 1000 Pkg.)	109594	
900		Molded One-Piece Galley Top w/Back Splash, Range Cover & Riser Faucet	109881-01	
109		Raised Oak Panel Inserts on Refrigerator	109314	
277		Planked Oak Galley Flooring	109428	
405		76" R.S. Lounge	109131-02	
88		Electronic Controls on Air Conditioner (N/A w/1000 Pkg.)	109595	
433		2nd Furnace 16,000 BTU w/Elec. Ignition	109430 (A); -01 (J)	
N/C		3-Burner Range w/Deluxe Door & Regular Microwave Microwave in Place of Storage Cabinet	109886-02	
55		Fan-Tastic Roof Vent w/Built-In Thermostat & Rain Sensor	109742-01	
765		AM/FM Stereo w/C.D. Player & Power Amplifier	109744-02	
101		Cable TV/Telephone Hook-Up Pkg.	109132	
490		13" TV Built-In Overhead Cabinet (N/A R.S. Lounge)	109884	
473		Fluorescent Lights (Recessed)	108417	
2,653		LP Generator w/40# Aluminum Bottles	109856-01	
124		40# Aluminum Bottles w/Sight Gauges	107663	
162		Water Faucet w/Purifier	109499	
115		TV Cabinet (No TV)	109975-02	

AIRSTREAM, INC., 419 West Pike St., Jackson Center, OH 45334