

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1995 - 28' EXCELLA TRAVEL TRAILER

Date: 11/08/94

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$37,620

MODEL: 28' Side Bath

___ Twin(SJEAMS-13A) ___ Double (SJEAMS-13B)

COLOR SCHEMES:

___ Les Miserables Opt.48 ___ Mozart Opt.11 ___ Chopin Opt.03
 ___ Beethoven Opt.01 ___ Shubert Opt.09 ___ Phantom Opt.46

RETAIL	PART #	'X'	DESCRIPTION
\$ 88	109595		A/C, ELECTRONIC CONTROL
\$ 671	994230		ALUMINUM WHEELS , (4)
\$ 239	109047-03		AWNING FRONT 47" EXCELLA
\$ 239	109047-04		AWNING REAR 47" EXCELLA
\$ 1,230	109041		AWNING, C.S. PATIO 19'8.25"
\$ 97	109050		AWNING, PATIO, CENTER SUPPORT
\$ 549	109046		AWNING, R.S. WINDOW 19'8.25"
\$ 245	109125		BATTERY, 2ND, W/COMPARTMENT
\$ 245	108065-28		BLINDS, E-Z LIFT 28'
(\$ 101)	109993		COOKTOP, 3-BURNER W/DRAWERS
\$ 169	109434		DELUXE TANK MONITORING SYSTEM
\$ 158	109908		DOOR, BATH HALL
(\$ 273)	109121-28		DOORS, ADD, DELETE MICROWAVE
\$ 162	109594		FAUCET, ONE TOUCH GALLEY
\$ 277	109428		FLOORING, GALLEY OAK PLANK
\$ 200	110035-02		GRAPHICS, "WAVE"
\$ 90	108873		LIGHTING PACKAGE, EXTERIOR
\$ 473	108417		LIGHTS, FLUORESCENT
\$ 162	108891		LPG BOTTLE COVER
\$ 293	109134		LPG 30# ALUMINUM BOTTLES
\$ 390	109135		LPG 40# ALUMINUM BOTTLES
\$ 195	109426-02		MATTRESS, DELUXE FOAM, DOUBLE BED
\$ 195	109426-01		MATTRESS, DELUXE FOAM, TWIN BED
\$ 400	109943		MICROWAVE, CONVECTION
\$ 765	109744-02		RADIO, W/CD PLAYER AMP 4 SPKRS
\$ 109	109314		REFER INSERTS, RAISED PANEL
\$ 262	109737		REFRIGERATOR W/ICE MAKER, 2-WAY
\$ 189	109424-28		SHADES, PULL, LOUNGE AND BEDROOM
\$ 519	109461-08		SHADES, PLEATED DAY/NITE ALL 28'
\$ 166	109461-30		SHADES, PLEATED DAY/NITE BED&GALL
\$ 167	109889		SKYLIGHT, BATH W/SHADE
\$ 325	109885		SKYLIGHT, GALLEY, W/SHADE
\$ 221	110012-02		SOLAR PANEL, 5 WATT W/METER
\$ 698	110012-01		SOLAR PANEL, 53 WATT W/METER
\$ 560	110012-03		SOLAR PANEL, 53 WATT 2ND PANEL
\$ 103	994073		SPARE TIRE BRACKET
\$ 510	109326		STONE GUARD, 3PC. SOLAR GREY
\$ 180	109370		TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 101	109132		TV ANT. W/BOOSTER, CABLE, TELE-HK
\$ 115	109975-04		TV CABINET (NO TV) BEDROOM
\$ 490	109884-01		TV, 13" (SHIPPED LOOSE)
\$ 88	109311		VENT, CEILING WITH 2 FANS
\$ 59	109944-02		VENT, CEILING, (1) W/12V FAN
\$ 240	109742-02		VENT, FANTASTIC ROOF VENT
\$ 159	109944-01		VENT, CEILING W/12V FAN&LIGHT (1)
\$ 298	109944		VENTS, CEILING W/12VOLT FAN&LIGHT-2
\$ 162	109499		WATER PURIFIER W/SEPARATE FAUCET
\$ 419	109325-01		WRAP PROTECTORS
\$ 1,365	109255-28		1000 PACKAGE EXCELLA*

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Zip Dee Chairs(2), One Touch Faucet, and Electronic Controls on Air Conditioner.

AIRSTREAM, INC. * 419 WEST PIKE STREET * JACKSON CENTER, OH. 45334