

AIRSTREAM INC., -- RETAIL PRICING/SALES ORDER

1995 - 30' EXCELLA TRAVEL TRAILER

Date: 11/08/94

Serial Number \_\_\_\_\_ Order Date \_\_\_\_\_ Req. \_\_\_\_\_ Ship Via \_\_\_\_\_

Dealer Name \_\_\_\_\_ Authorized By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$40,370

MODEL: 30' Side Bath

Twin(SJEAPS-13A) \_\_\_\_\_ QUEEN(SJEAPS-13J) \_\_\_\_\_ QUEEN "Wardrobe" (SJEAPS-13W)

COLOR SCHEMES:

\_\_\_\_ Les Miserables Opt.48 \_\_\_\_\_ Mozart Opt.11 \_\_\_\_\_ Chopin Opt.03  
 \_\_\_\_ Beethoven Opt.01 \_\_\_\_\_ Shubert Opt.09 \_\_\_\_\_ Phantom Opt.46

RETAIL	PART #	'X'	DESCRIPTION
\$ 360	1C9874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)
\$ 88	1C9595	_____	A/C, ELECTRONIC CONTROL
\$ 571	99423C	_____	ALUMINUM WHEELS , (4)
\$ 239	1C9C47-03	_____	AWNING FRONT 47" EXCELLA
\$ 239	1C9C47-04	_____	AWNING REAR 47" EXCELLA
\$ 425	1C9796-01	_____	AWNING RS FRONT 13'4" EXCELLA
\$ 239	1C9038-04	_____	AWNING RS REAR 3' EXCELLA
\$ 1,219	1C9036	_____	AWNING, C.S. PATIO 21'4"
\$ 97	1C9050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 710	1C9501-02	_____	BATHROOM UPGRADE PACKAGE*
\$ 245	1C8065-3C	_____	BLINDS, E-Z LIFT (30' EXC)
\$ 255	1C9771	_____	CHAIRS, 2 FOLDING DINETTE OAK
\$ 413	1C8840	_____	COCKTAIL CHAIR
\$ 169	1C9434	_____	DELUXE TANK MONITORING SYSTEM
(\$ 273)	1C9121-05	_____	DRAWERS,ADD,DELETE MICROWAVE 3CEX
\$ 162	1C9594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 277	1C9428	_____	FLOORING, GALLEY OAK PLANK
\$ 0	1C9761-06	_____	FREE STANDING DINETTE 30' EXC
\$ 978	1C9881-02	_____	GALLEY TOP, 1 PC POLYMER
\$ 2,860	1C9856-02	_____	GENERATOR W/40# ALUM BOTTLES
\$ 200	1C10035-02	_____	GRAPHICS, "WAVE"
\$ 473	1C8417	_____	LIGHTS, FLUORESCENT
\$ 293	1C9134	_____	LPG 30# ALUMINUM BOTTLES
\$ 390	1C9135	_____	LPG 40# ALUMINUM BOTTLES
\$ 195	1C9426-04	_____	MATTRESS, DELUXE FOAM, ISLAND DBL
\$ 195	1C9426-01	_____	MATTRESS, DELUXE FOAM, TWIN BED
\$ 117	1C9893-01	_____	MICROWAVE, CONV W/3BURNER COOKTOP
\$ 128	1C10016-08	_____	OAK H.WOOD TOP F.STDG DIN OPT 30'
\$ 635	1C10016-04	_____	OAK HARDWOOD TOP OPT LIFT-UP TABL
\$ 788	1C10016-03	_____	OAK HARDWOOD TOPS
\$ 191	1C9784-01	_____	OAK LAMINATE TOP LIFT-UP TABLE
\$ 765	1C9744-02	_____	RADIO, W/CD PLAYER AMP 4 SPKRS
\$ 109	1C9314	_____	REFER INSERTS, RAISED PANEL
\$ 262	1C9737	_____	REFRIGERATOR W/ICE MAKER, 2-WAY
\$ 189	1C9424-30	_____	SHADES, PULL, 30' EXC
\$ 519	1C9461-07	_____	SHADES, DAY/NIGHT PLTD ALL WINDOWS
\$ 166	1C9461-30	_____	SHADES, PLEATED DAY/NITE BED&GALL
\$ 167	1C9889	_____	SKYLIGHT, BATH W/SHADE
\$ 325	1C9885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 221	1C10012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 698	1C10012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 560	1C10012-03	_____	SOLAR PANEL, 53 WATT 2ND PANEL
\$ 103	994073	_____	SPARE TIRE BRACKET
\$ 510	1C9326	_____	STONE GUARD, 3PC. SOLAR GREY
\$ 180	1C9370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 101	1C9132	_____	TV ANT. W/BOOSTER, CABLE, TELE-HK
\$ 115	1C9975-04	_____	TV CABINET (NO TV) BEDROOM
\$ 490	1C9884	_____	TV, 13" (INSTALLED IN STD CAB.)
\$ 425	1C9883-04	_____	TV, 9" BUILT IN 30 EXC
\$ 55	1C9742-01	_____	VENT, FANTASTIC ROOF FAN W/THERMO
\$ 162	1C9499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 419	1C9325	_____	WRAP PROTECTORS
\$ 1,365	1C9255-30	_____	1000 PACKAGE EXCELLA*

\* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom, Galley), Tamarak Level, Screen Door Guard, Day/Nite Shades (Lounge & Dinette), Zip Dee Chairs (2), One Touch Faucet, and Electronic Controls on Air Conditioner  
 \* Bathroom Upgrade Package includes: Marble Lavy Top, Brass Handi-Lav Faucet & Hardware.