

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1995 - 34' EXCELLA FRONT KITCHEN TRAVEL TRAILER

Date: 12/16/94

Serial Number \_\_\_\_\_ Order Date \_\_\_\_\_ Req. \_\_\_\_\_ Ship Via \_\_\_\_\_

Dealer Name \_\_\_\_\_ Authorized By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$46,958

MODEL: 34' Side Bath

\_\_\_\_ Twin (SFEAUS-13A) \_\_\_\_\_ QUEEN (SFEAUS-13J) \_\_\_\_\_ QUEEN "Wardrobe" (SFEAUS-13W)

COLOR SCHEMES:

____ Les Miserables	Opt.48	____ Mozart	Opt.11	____ Chopin	Opt.03
____ Beethoven	Opt.01	____ Shubert	Opt.09	____ Phantom	Opt.46
____ Les Miserables/LL	Opt.49	____ Mozart/LL	Opt.12	____ Chopin/LL	Opt.04
____ Beethoven/LL	Opt.02	____ Shubert/LL	Opt.10	____ Phantom/LL	Opt.47

RETAIL	PART #	'X'	DESCRIPTION
\$ 350	109874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)
\$ 88	109595	_____	A/C, ELECTRONIC CONTROL
\$ 239	109038-03	_____	AWNING CS REAR 3' EXCELLA
\$ 239	109047-03	_____	AWNING FRONT 47" EXCELLA
\$ 360	109739-01	_____	AWNING REAR WINDOW 8' EXC
\$ 239	109047-04	_____	AWNING REAR 47" EXCELLA
\$ 1,219	109036	_____	AWNING, C.S. PATIO 21'4"
\$ 97	109050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 535	109128-C1	_____	AWNING, R.S. 14' 10"
\$ 710	109501	_____	BATHROOM UPGRADE PACKAGE*
\$ 255	109771	_____	CHAIRS, 2 FOLDING DINETTE OAK
\$ 135	109895-01	_____	DOOR, HINGED, BATHROOM, EXC
\$ 682	109115-03	_____	DOOR, REAR ENTRANCE W/WINDOW EXC
\$ 162	109594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 134	109644	_____	FLAG POLE STORAGE
\$ 505	109951	_____	FLOORING, OAK PLANKED
\$ 0	109761-03	_____	FREE STANDING DINETTE 34F EXC
\$ 200	110035-02	_____	GRAPHICS, "WAVE"
\$ 1,013	109446-04	_____	LEATHER COMFORT PACKAGE*
\$ 473	108417	_____	LIGHTS, FLUORESCENT
\$ 124	107663	_____	LP# 40# ALUMINUM BOTTLES
\$ 195	109426-04	_____	MATTRESS, DELUXE FOAM, ISLAND DBL
\$ 195	109426-01	_____	MATTRESS, DELUXE FOAM, TWIN BED
\$ 212	110016-05	_____	OAK HARDWOOD TOP W/OPT. WINDOW
\$ 234	110016-02	_____	OAK HARDWOOD TOP 34F
\$ 0	110016-06	_____	OAK HDWD TOP - FREE STDG DINETTE
\$ 765	109744-02	_____	RADIO, W/CD PLAYER AMP 4 SPKRS
\$ 0	109886-04	_____	RANGE 3BURNER W/OVEN&MIC EXC 34F
\$ 109	109314	_____	REFER INSERTS, RAISED PANEL
\$ 262	109737	_____	REFRIGERATOR W/ICE MAKER, 2-WAY
\$ 221	109461-10	_____	SHADES, DAY/NIGHT ALL
\$ 72	109461-09	_____	SHADES, DAY/NIGHT BEDROOM
\$ 0	109424-01	_____	SHADES, DAY/NIGHT IN LIEU BLINDS
\$ 157	109889	_____	SKYLIGHT, BATH W/SHADE
\$ 325	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 325	109961	_____	SKYLIGHT, LOUNGE
\$ 221	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 698	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 560	110012-03	_____	SOLAR PANEL, 53 WATT 2ND PANEL
\$ 103	994073	_____	SPARE TIRE BRACKET
\$ 343	109326-C1	_____	STONE GUARD, 1-PC. SOLAR GRAY
\$ 180	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 101	109132	_____	TV ANT. W/BOOSTER, CABLE, TELE-HK
\$ 115	109975-02	_____	TV CABINET (NO TV) BEDROOM
\$ 490	109884	_____	TV, 13" (INSTALLED IN STD CAB.)
\$ 425	109883-03	_____	TV, 9" BUILT IN 34 EXC
\$ 55	109742-01	_____	VENT, FANTASTIC ROOF FAN W/THERMO
\$ 1,020	109955	_____	WASHER/DRYER COMBINATION
\$ 162	109499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 1,010	107471	_____	WHEELS, ALUMINUM, (6)
\$ 220	109966-01	_____	WINDOW, STACK CS DELETE CHINA/CAB
\$ 419	109325-01	_____	WRAP PROTECTORS
\$ 1,365	109255	_____	1000 PACKAGE EXCELLA*

\* Leather Comfort Package includes: Combination Leather, Vinyl & Fabric Insert on Cocktail Chair, Dinette & Sofa

\* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Appliance Garage, Zip Dee Chairs(2), One Touch Faucet and Electronic Controls on Air Conditioner.

\* Bathroom Upgrade Package includes: Marble Lavy Top, Brass Handi-Lav Faucet&Hdw.