

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1996 - 21' SOVEREIGN WIDE BODY TRAVEL TRAILER

Date: 01/09/96

Serial Number \_\_\_\_\_ Order Date \_\_\_\_\_ Req. \_\_\_\_\_ Ship Via \_\_\_\_\_

Dealer Name \_\_\_\_\_ Authorized By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$26,244

MODEL: 21' Corner Double 48" x 78" (SCDYET-13C)

COLOR SCHEMES:

___ Sunset Blvd.	Opt.44	___ Devon	Opt.26	___ Bijan	Opt.38
___ Halston	Opt.42	___ Chantilly	Opt.20	___ Phantom	Opt.46
___ Tuscany	Opt.16	___ Armani	Opt.36		

RETAIL	PART #	'X'	DESCRIPTION
\$ 947	109654	_____	A/C, 11,000 BTU, 21'A/S TT
\$ 1,104	109657	_____	AWNING, C.S. PATIO 12'5.25"
\$ 275	109125	_____	BATTERY, 2ND, W/COMPARTMENT
\$ 103	109656	_____	JACK, BAL, REAR, 21' A/S TT
\$ 212	994031-01	_____	JACK, HITCH, ELECTRIC
\$ 164	108891	_____	LPG BOTTLE COVER
\$ 274	109743	_____	RADIO/CASSETTE, SONY
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 225	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 708	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 104	994073	_____	SPARE TIRE BRACKET
\$ 103	109132	_____	TV ANTENNA BOOSTER, CABLE, TELE-HK
\$ 148	108875	_____	WATER HEATER 6 GALLON W/ELEC IGN
\$ 164	109499	_____	WATER PURIFIER W/SEPARATE FAUCET

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.