

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1996 - 25' EXCELLA WIDE BODY TRAVEL TRAILER

Date: 11/15/95

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$34,352

MODEL: 25' Side Bath

___ Twin(SGEYJT-13A) ___ Double(SGEYJT-13C)

COLOR SCHEMES:

___ Sunset Blvd. Opt.44 ___ Devon Opt.26 ___ Bijan Opt.38
 ___ Halston Opt.42 ___ Chantilly Opt.20 ___ Armani Opt.36
 ___ Tuscan Opt.16

RETAIL	PART #	'X'	DESCRIPTION
\$ 195	109595	___	A/C W/HEAT PUMP& WALL THERMO.
\$ 681	994230	___	ALUMINUM WHEELS (4)
\$ 271	109047-05	___	AWNING FRONT 52.625" EXC
\$ 271	109047-07	___	AWNING REAR WINDOW 52.625 EXC
\$ 1,203	109039	___	AWNING, C.S. PATIO 16'4.5"
\$ 100	109050	___	AWNING, PATIO, CENTER SUPPORT
\$ 624	109044	___	AWNING, R.S. WINDOW 16'4.5"
\$ 275	109125	___	BATTERY, 2ND, W/COMPARTMENT
\$ 212	108065-25	___	BLINDS, E-Z LIFT (25' EXC)
\$ 670	109744-02	___	CD PLAYER AMP 4 SPKRS
\$ 171	109434	___	DELUXE TANK MONITORING SYSTEM
\$ 212	994031	___	ELECTRIC HITCH JACK
\$ 164	109594	___	FAUCET, ONE TOUCH - GALLEY
\$ 311	109428	___	FLOORING, GALLEY OAK PLANK
\$ 206	110035-02	___	GRAPHICS WAVE
\$ 514	110296-02	___	LEATHER LOUNGE
\$ 599	110329-01	___	LEATHER SWIVEL CHAIR
\$ 103	108873	___	LIGHTING PACKAGE, EXTERIOR
\$ 438	108417-03	___	LIGHTS FLUORESCENT 25'
\$ 164	108891	___	LPG BOTTLE COVER
\$ 297	109134	___	LPG 30# ALUMINUM BOTTLES
\$ 396	109135	___	LPG 40# ALUMINUM BOTTLES
\$ 199	109426-01	___	MATTRESS, FOAM, DELUXE, "A"
\$ 199	109426-03	___	MATTRESS, FOAM, DELUXE, "C"
\$ 343	109246-02	___	MICROWAVE, REGULAR 25'A/S TT
\$ 55	110293	___	REFER INSERTS GLOSS BLACK
\$ 344	109461-06	___	SHADES, DAY/NIGHT ALL
\$ 163	109461-25	___	SHADES, DAY/NIGHT BED & GALLEY
\$ 192	109424-25	___	SHADES, PULL, LOUNGE & BED, 25'
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE
\$ 225	110012-02	___	SOLAR PANEL, 5 WATT W/METER
\$ 708	110012-01	___	SOLAR PANEL, 53 WATT W/METER
\$ 569	110012-03	___	SOLAR PANEL, 53 WATT, 2ND PANEL
\$ 104	994073	___	SPARE TIRE BRACKET
\$ 518	109326	___	STONE GUARD, 3PC. SOLAR GREY
\$ 419	108840	___	SWIVEL CHAIR
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 103	109132	___	TV ANTENNA BOOSTER, CABLE, TELE-HK
\$ 167	109944-01	___	VENT, (1), CEILING W/12V FAN&LIGHT
\$ 89	109311	___	VENT, CEILING W/TWO FANS
\$ 60	109944-02	___	VENT, CEILING, (1) W/12V FAN
\$ 244	109742-02	___	VENT, FANTASTIC ROOF
\$ 148	108875	___	WATER HEATER 6 GALLON W/ELEC IGN
\$ 164	109499	___	WATER PURIFIER W/SEPARATE FAUCET
\$ 119	109313	___	WINDOW, 18" STACKED
\$ 425	109325	___	WRAP PROTECTORS
\$ 1,385	109255-25	___	1000 PACKAGE 25' EXCELLA*

NOTE: There will be a \$250.00 charge for deviations from standard production plus cost of materials.

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Zip Dee Chairs(2), One Touch Faucet, Heat Pump and Wall Thermostat on A/C.

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