

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1996 - 28' EXCELLA WIDE BODY TRAVEL TRAILER

Date: 11/15/95

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$38,970

MODEL: 28' Side Bath

___ Twin (SJEYMT-13A) ___ Queen (SJEYMT-13B)

COLOR SCHEMES:

___ Sunset Blvd. Opt.44 ___ Devon Opt.26 ___ Bijan Opt.38
 ___ Halston Opt.42 ___ Chantilly Opt.20 ___ Armani Opt.36
 ___ Tuscany Opt.16

RETAIL	PART #	'X'	DESCRIPTION
\$ 195	109595	_____	A/C W/HEAT PUMP& WALL THERMO.
\$ 681	994230	_____	ALUMINUM WHEELS (4)
\$ 271	109047-05	_____	AWNING FRONT 52.625" EXC
\$ 271	109047-07	_____	AWNING REAR WINDOW 52.625 EXC
\$ 1,267	109041	_____	AWNING, C.S. PATIO 19'8.25"
\$ 100	109050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 697	109046	_____	AWNING, R.S. WINDOW 19'8.25"
\$ 275	109125	_____	BATTERY, 2ND, W/COMPARTMENT
\$ 259	108065-28	_____	BLINDS, E-Z LIFT 28'
\$ 670	109744-02	_____	CD PLAYER AMP 4 SPKRS
(\$ 101)	109993	_____	COOKTOP, 3-BURNER W/DRAWERS
\$ 171	109434	_____	DELUXE TANK MONITORING SYSTEM
\$ 160	109908	_____	DOOR, BATH HALL
(\$ 273)	109121-28	_____	DOORS, ADD, DELETE MICROWAVE
\$ 164	109594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 311	109428	_____	FLOORING, GALLEY OAK PLANK
\$ 206	110035-02	_____	GRAPHICS WAVE
\$ 514	110296-02	_____	LEATHER LOUNGE
\$ 172	110329	_____	LEATHER SWIVEL CHAIR
\$ 103	108873	_____	LIGHTING PACKAGE, EXTERIOR
\$ 438	108417-02	_____	LIGHTS FLUORESCENT 28'
\$ 164	108891	_____	LPG BOTTLE COVER
\$ 297	109134	_____	LPG 30# ALUMINUM BOTTLES
\$ 396	109135	_____	LPG 40# ALUMINUM BOTTLES
\$ 199	109426-01	_____	MATTRESS, FOAM, DELUXE, "A"
\$ 199	109426-02	_____	MATTRESS, FOAM, DELUXE, "B"
\$ 406	109943	_____	MICROWAVE, CONVECTION
\$ 51	110364-01	_____	PANTRY STORAGE 2ND 28' A/S TRL
\$ 55	110293	_____	REFER INSERTS GLOSS BLACK
\$ 266	109737-02	_____	REFRIGERATOR W/ICE MAKER 2-WAY
\$ 434	109461-08	_____	SHADES, DAY/NIGHT ALL WINDOWS 28'
\$ 163	109461-30	_____	SHADES, DAY/NIGHT BED AND GALLEY
\$ 192	109424-28	_____	SHADES, PULL, THRU-OUT
\$ 170	109889	_____	SKYLIGHT, BATH W/SHADE
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 225	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 708	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 569	110012-03	_____	SOLAR PANEL, 53 WATT, 2ND PANEL
\$ 104	994073	_____	SPARE TIRE BRACKET
\$ 518	109326	_____	STONE GUARD, 3PC. SOLAR GREY
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 103	109132	_____	TV ANTENNA BOOSTER, CABLE, TELE-HK
\$ 541	109884-01	_____	TV, 13" (SHIPPED LOOSE)
\$ 167	109944-01	_____	VENT, (1), CEILING W/12V FAN&LIGHT
\$ 89	109311	_____	VENT, CEILING W/TWO FANS
\$ 60	109944-02	_____	VENT, CEILING, (1) W/12V FAN
\$ 244	109742-02	_____	VENT, FANTASTIC ROOF
\$ 315	109944	_____	VENTS (2) CEILINGW/12VOLT FAN&LIGHT
\$ 164	109499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 425	109325-01	_____	WRAP PROTECTORS
\$ 1,385	109255-28	_____	1000 PACKAGE EXCELLA*

NOTE: There will be a \$250.00 charge for deviations from standard production plus cost of materials.

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Zip Dee Chairs(2), One Touch Faucet, Heat Pump and Wall Thermostat on A/C.

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