

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1997 - 25' EXCELLA TRAVEL TRAILER

Date: 09/19/96

Serial Number \_\_\_\_\_ Order Date \_\_\_\_\_ Req. \_\_\_\_\_ Ship Via \_\_\_\_\_  
 Dealer Name \_\_\_\_\_ Authorized By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$37,885

MODEL: 25' Side Bath

\_\_\_ Twin(SGEYJV-13A) - 5,840#      \_\_\_ Double(SGEYJV-13C) - 5,790#

COLOR SCHEMES:

\_\_\_ Emerald Opt.17      \_\_\_ Catseye Opt.18  
 \_\_\_ Golden Berle Opt.19      \_\_\_ Chantilly Opt.20

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 39	110420-01	___	CSA OPTION - 25' TRAILER	4-#
\$ 39	110421-01	___	DOT OPTION - 25' TRAILER	4-#
\$ 195	109595	___	A/C W/HEAT PUMP& WALL THERMO.	2 #
\$ 100	109050	___	AWNING, PATIO, CENTER SUPPORT	7 #
\$ 738	110448	___	AWNING, WINDOW - 16' 4 1/2"	66 #
\$ 171	109434	___	DELUXE TANK MONITORING SYSTEM	1 #
\$ 190	109594	___	FAUCET, ONE TOUCH - GALLEY	5 #
\$ 473	108417-03	___	LIGHTS FLUORESCENT 25'	11 #
\$ 328	109134	___	LPG 30# ALUMINUM BOTTLES	17-#
\$ 343	109246-02	___	MICROWAVE, REGULAR 25'A/S TT	31 #
\$ 344	109461-06	___	SHADES DAY/NIGHTALL BED NITE ONLY	8 #
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	12 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #
\$ 60	109944-02	___	VENT, CEILING, (1) W/12V FAN	3 #
\$ 425	109325	___	WRAP PROTECTORS	19 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.