

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1997 - 30' LIMITED TRAVEL TRAILER

Date: 09/19/96

Serial Number _____ Order Date _____ Req. _____ Ship Via _____
 Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$ 50,978

MODEL: 30' Side Bath

___Twin(SJLYPV-13A) - 7,090# ___QUEEN(SJLYPV-13J) - 7,040#
 ___QUEEN "Wardrobe" (SJLYPV-13W) - 7,050#

COLOR SCHEMES:

___ Emerald Opt.17 ___ Catseye Opt.18
 ___ Golden Berle Opt.19 ___ Chantilly Opt.20

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 309	109893-02	_____	CSA MICRO CONV 3BURNER CKTP	2-#
\$ 39	110420-05	_____	CSA OPTION - 30' LTD	4-#
\$ 39	110421-05	_____	DOT OPTION - 30' LTD	4-#
\$ 411	109874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)	1 #
\$ 311	109428	_____	FLOORING, GALLEY OAK PLANK	30 #
\$ 952	109881-04	_____	GALLEY TOP 1PC POLYMER (N/A CSA)	43 #
\$ 473	108417-01	_____	LIGHTS FLUORESCENT 30' TRL	11 #
\$ 238	109893-01	_____	MICROWAVE, CONV W/3BURNER COOKTOP	2-#
\$ 170	109889	_____	SKYLIGHT, BATH W/SHADE	12 #
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE	12 #
\$ 698	109784	_____	TABLE, LIVING ROOM LIFT UP LTD	41 #
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #
\$ 299	110289-01	_____	WARDROBES HANGING RS & CS TWIN	39 #
\$ 425	109325	_____	WRAP PROTECTORS	19 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.