

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1997 - 34' LIMITED FRONT KITCHEN TRAVEL TRAILER

Date: 09/19/96

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$ 59,025

MODEL: 34' Side Bath

___Twin(SFLYUV-13A) - 8,250# ___QJEEN(SFLYUV-13J) - 8,200#

___QJEEN "Wardrobe" (SFLYUV-13W) - 8,210#

COLOR SCHEMES:

___ Emerald Opt.17 ___ Catseye Opt.18

___ Golden Berle Opt.19 ___ Chantilly Opt.20

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 252	110420-07	___	CSA OPTION - 34'FK LTD	4-#
\$ 252	110421-07	___	DOT OPTION - 34'FK LTD	4-#
\$ 411	109874	___	BEDROOM, "W" (QUEEN W/WARDROBE)	1 #
\$ 259	109771	___	CHAIR, DINETTE, FOLDING, OAK(2)	26 #
\$ 0	109761-01	___	DINETTE, FREE STANDING, 34F LTD	34-#
\$ 262	109895-02	___	DOOR, HINGED BATHROOM, LTD	61 #
\$ 512	109951	___	FLOORING, GALLEY OAK	52 #
\$ 473	108417-04	___	LIGHTS FLUORESCENT	14 #
\$ 0	109886-03	___	RANGE 3 BURNER W/OVEN&MIC LTD FK	30 #
\$ 170	109889	___	SKYLIGHT, BATH W/SHADE	12 #
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	12 #
\$ 343	109961	___	SKYLIGHT, LOUNGE W/SHADE	12 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #
\$ 299	110289-01	___	WARDROBES HANGING RS & CS TWIN	39 #
\$ 425	109325-01	___	WRAP PROTECTORS	19 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.