

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1999 - 25' EXCELLA TRAVEL TRAILER

Date: 11/20/98

Order Date \_\_\_\_\_

Dealer Name \_\_\_\_\_ By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$ 43,212

UVW 6,000#

\_\_\_ Twin Bed "A"                   SGEYJX-13A  
 \_\_\_ Corner Double "C"           SGEYJX-13C

COLOR SCHEMES:

\_\_\_ South Beach           Opt. 25           \_\_\_ Blue Bayou           Opt. 31  
 \_\_\_ Vintage Leaf         Opt. 24           \_\_\_ Peridot             Opt. 41  
 \_\_\_ Roman Sands         Opt. 39

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 224	110420-15	_____	CANADA - CSA - 25' EXCELLA	18 #
\$ 224	110421-15	_____	CANADA - DOT - 25' EXCELLA	18 #
\$ 1,006	110448	_____	AWNING, WINDOW - 16' 4 1/2"	88 #
\$ 171	109434	_____	DELUXE TANK MONITORING SYSTEM	1 #
\$ 342	109134	_____	LPG 30# ALUMINUM BOTTLES	13-#
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE	10 #
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC., \* 419 WEST PIKE STREET \* JACKSON CENTER, OH. 45334