

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1999 - 28' EXCELLA TRAVEL TRAILER

Date: 11/20/98

Order Date \_\_\_\_\_

Dealer Name \_\_\_\_\_ By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$ 47,358

UVW 6,730#

\_\_\_ Twin Bed "A" SJEYMX-13A

\_\_\_ Queen Bed "B" SJEYMX-13B

COLOR SCHEMES:

___ South Beach	Opt. 25	___ Blue Bayou	Opt. 31
___ Vintage Leaf	Opt. 24	___ Peridot	Opt. 41
___ Roman Sands	Opt. 39		

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 227	110420-16	___	CANADA - CSA - 28' EXCELLA	18 #
\$ 576	109943-01	___	CANADA - CSA/DOT - CONV. MICRO	19 #
\$ 227	110421-16	___	CANADA - DOT - 28' EXCELLA	18 #
\$ 1,096	110447	___	AWNING PKG, 19'8-1/4" RS, 52" REAR	100 #
\$ 0	109993-01	___	COOKTOP 3-BURNER W/DRAWERS 28' TRL	27 #
\$ 171	109434	___	DELUXE TANK MONITORING SYSTEM	1 #
\$ 342	109134	___	LPG 30# ALUMINUM BOTTLES	13-#
\$ 348	109943	___	MICROWAVE, CONVECTION	14 #
\$ 170	109889	___	SKYLIGHT, BATH W/SHADE	9 #
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	10 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS