

AIRSTREAM INC - RETAIL PRICING/SALES ORDERS

2000 - AIRSTREAM LAND YACHT 35' XL (350)

Date: 07/12/99

Order Date \_\_\_\_\_  
 Dealer Name \_\_\_\_\_ By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$111,607                      UVW                      #  
                     \_\_\_\_\_ Queen Bed "J" off Rear Wall                      XJN3JY-13J  
                     \_\_\_\_\_ Queen Bed "B" off R.S. Wall                      XJN3UY-13B

COLOR SCHEMES:

\_\_\_\_\_ Tropical Isle                      Opt. 38                      \_\_\_\_\_ Mosaic Blue                      Opt. 37  
 \_\_\_\_\_ Vintage Leaf                      Opt. 24                      \_\_\_\_\_ Roman Sands                      Opt. 39

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 959	110388-11	_____	CANADA - DOT	18 #
\$ 211	110173-18C	_____	CANADA-AWNING-PATIO-AUTUMNWOOD	0 #
\$ 211	110173-17C	_____	CANADA-AWNING-PATIO-BLUE BAYOU	0 #
\$ 211	110173-19C	_____	CANADA-AWNING-PATIO-EMERALD CLAY	0 #
\$ 680	110173-30C	_____	CANADA-AWNING-PATIO-LT DRIFTWOOD	0 #
\$ 960	110550-09C	_____	CANADA-WINDOW AWNINGS-AUTUMNWOOD	126 #
\$ 960	110550-08C	_____	CANADA-WINDOW AWNINGS-BLUE BAYOU	126 #
\$ 960	110550-12C	_____	CANADA-WINDOW AWNINGS-DRIFTWOOD	126 #
\$ 960	110550-10C	_____	CANADA-WINDOW AWNINGS-EMERALD	126 #
\$ 1,125	110429-01	_____	A/C (2) 13.5 W/7KW GENERATOR	177 #
\$ 151	109480	_____	AUXILIARY DEFROSTER FANS	4 #
\$ 644	110550-06	_____	AWNING PKG - WINDOW - AUTUMNWOOD	126 #
\$ 644	110550-05	_____	AWNING PKG - WINDOW - BLUE BAYOU	126 #
\$ 690	110550-11	_____	AWNING PKG - WINDOW - DRIFTWOOD	126 #
\$ 644	110550-07	_____	AWNING PKG - WINDOW - EMERALD CLAY	126 #
\$ 205	110646	_____	CHAIRS-FREE STDG-(2)-HICKORY/CAK	24 #
\$ 282	110593	_____	DINETTE - OAK NO-MAR TOP	7 #
\$ 0	110607-01	_____	EXTERIOR PAINT - AUTUMNWOOD	0 #
\$ 0	110607-04	_____	EXTERIOR PAINT - BLUE BAYOU	0 #
\$ 0	110607-02	_____	EXTERIOR PAINT - EMERALD CLAY	0 #
\$ 0	110607-05	_____	EXTERIOR PAINT - LT. DRIFTWOOD	0 #
\$ 262	964948-01	_____	FLIP SHELF ASSY-CORIAN GALLEY	12 #
\$ 0	110135-14	_____	FREE STANDING DIN. W/OAK NOMARTOP	115-#
\$ 0	110135-12	_____	FREE STDG. DINETTE W/OAK LAM. TOP	115-#
\$ 302	110316-03	_____	KEYLESS ENTRY - MAIN DOOR	2 #
\$ 367	110583	_____	KOOL SHADE SUN SCREEN	5 #
\$ 734	110503-01	_____	LEATHER RECLINER	54 #
\$ 317	110589-01	_____	LEATHER SWIVEL CHAIR	0 #
\$ 490	110497	_____	PASSENGER SEAT W/POWER PEDESTAL	2 #
\$ 138	110137-12	_____	RANGE - 3 BURNER W/OVEN	30 #
\$ 175	109741-03	_____	SKYLIGHT, GALLEY WITH SHADE	10 #
\$ 755	110590	_____	SOUND SYSTEM, MOBILE THEATER	4 #
\$ 984	110599	_____	TILE FLOOR GALLEY/BATH	267 #
\$ 77	110136	_____	TOILET PORCELAIN	30 #
\$ 420	110584	_____	VCR	8 #
\$ 346	110026	_____	VENT FANTASTIC ROOF (BEDROOM)	14 #
\$ 1,609	110653-04	_____	2-WAY REFRIGERATOR 10CF	19 #
\$ 627	110591	_____	400 WATT INVERTER - DASH TV	14 #
\$ 801	109557-04	_____	50 AMP SERVICE	40 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.