

AIRSTREAM INC - RETAIL PRICING/SALES ORDER

2000 - 28' EXCELLE TRAVEL TRAILER

Date: 09/30/99

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$50,595

UVW 6,730#

___ Twin Bed "A" SJEYMY-13A

___ Queen Bed "B" SJEYMY-13B

COLOR SCHEMES:

___ Tropical Isle Opt. 38 ___ Mosaic Blue Opt. 37
 ___ Vintage Leaf Opt. 24 ___ Roman Sands Opt. 39

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 227	110420-16	___	CANADA - CSA	18 #
\$ 576	109943-01	___	CANADA - CSA/DOT - CONV. MICRO	19 #
\$ 1,141	110447	___	AWNING PKG, 19'8-1/4" RS, 52" REAR	100 #
\$ 461	110657-01	___	CD CHANGER - SONY 10 UNIT	7 #
\$ 0	109993-03	___	COOKTOP-3 BURNER W/DRAWER	27 #
\$ 171	109434	___	DELUXE TANK MONITORING SYSTEM	1 #
\$ 342	109134	___	LPG 30# ALUMINUM BOTTLES	13-#
\$ 348	109943	___	MICROWAVE, CONVECTION	14 #
\$ 1,103	110701	___	RECLINER W/OTTOMAN LEATHER BEIGE	95 #
\$ 997	110695	___	RECLINER 3 PHASE STYLE	97 #
\$ 1,273	110653	___	REFER 10CF DOMETIC 2-WAY	19 #
\$ 170	109889	___	SKYLIGHT, BATH W/SHADE	9 #
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	10 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS

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