

AIRSTREAM INC - RETAIL PRICING/SALES ORDER

2000 - 34' EXCELLA TRAVEL TRAILER

Date: 09/30/99

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$62,934

UVW 8,070#

___ Twin Bed "A" SHEYUY-13A

___ Queen Bed "W" SHEYUY-13W

COLOR SCHEMES:

___ Tropical Isle Opt. 38 ___ Mosaic Blue Opt. 37
 ___ Vintage Leaf Opt. 24 ___ Roman Sands Opt. 39

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 358	110420-20	_____	CANADA - CSA	23 #
\$ 461	110657-01	_____	CD CHANGER - SONY 10 UNIT	7 #
\$ 0	109886-07	_____	RANGE-3 BURNER W/OVEN-REG MICRO	21 #
\$ 1,103	110701	_____	RECLINER W/OTTOMAN LEATHER BEIGE	95 #
\$ 997	110695	_____	RECLINER 3 PHASE STYLE	97 #
\$ 1,273	110653-01	_____	REFER 10CF DOMETIC 2-WAY	19 #
\$ 170	109889	_____	SKYLIGHT, BATH W/SHADE	9 #
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE	10 #
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #
\$ 160	107636	_____	WINDOW, STACKED, 30" (FWD OF DOOR)	4 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC * 419 WEST PIKE STREET * JACKSON CENTER, OH 45334