

AIRSTREAM INC - RETAIL PRICING/SALES ORDER

2001 - 30' EXCELLA TRAVEL TRAILER

Date: 11/16/00

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$56,026

UVW 7,180#

___ Twin Bed "A" SJEYP1-13A
 ___ Queen Bed "W" SJEYP1-13W

COLOR SCHEMES:

___ Mandalay Blue Opt. 47 ___ Golden Oak Opt. 32
 ___ Georgia Peach Opt. 35 ___ Mystic Mint Opt. 46

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 457	110420-17	___	CANADA-CSA	18 #
\$ 393	109893-16	___	CANADA-CSA-CONVECTION MICROWAVE	4 #
\$ 461	110657-01	___	CD CHANGER - SONY 10 UNIT	7 #
\$ 1,261	110759	___	LEATHER SOFA CLASSIC TT EXC/LTD	0 #
\$ 138	109893-15	___	MICROWAVE-CONV W/3 BURNER COOKTOP	1 #
\$ 1,273	110653	___	REFRIGERATOR 2-WAY 10CF	19 #
\$ 170	109889	___	SKYLIGHT-BATH W/SHADE	9 #
\$ 343	109885	___	SKYLIGHT-GALLEY W/SHADE	10 #
\$ 185	109370-01	___	TIRE, BW SPARE W/STEEL WHEEL LRD	60 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC * 419 WEST PIKE STREET * JACKSON CENTER, OH 45334