

AIRSTREAM INC - RETAIL PRICING/SALES ORDER

2001 - 31' EXCELLA TRAVEL TRAILER

Date: 11/16/00

Order Date- _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$55,761

UVW 7,150#

___ Twin Bed "A" SGEYR1-13A
 ___ Queen Bed "W" SGEYR1-13W

COLOR SCHEMES:

___ Mandalay Blue Opt. 47 ___ Golden Oak Opt. 32
 ___ Georgia Peach Opt. 35 ___ Mystic Mint Opt. 46

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 452	110420-19	___	CANADA-CSA	18 #
\$ 406	109893-14	___	CANADA-CSA-CONVECTION MICROWAVE	10 #
\$ 461	110657-01	___	CD CHANGER - SONY 10 UNIT	7 #
\$ 1,261	110759	___	LEATHER SOFA CLASSIC TT EXC/LTD	0 #
\$ 216	109893-12	___	MICROWAVE-CONV W/3-BURNER COOKTOP	10 #
\$ 1,103	110701	___	RECLINER-LEATHER-AVANT W/OTTOMAN	95 #
\$ 997	110695	___	RECLINER-LEATHER-PHASE III	97 #
\$ 1,273	110653	___	REFRIGERATOR 2-WAY 10CF	19 #
\$ 170	109889	___	SKYLIGHT-BATH W/SHADE	9 #
\$ 343	109885	___	SKYLIGHT-GALLEY W/SHADE	10 #
\$ 185	109370-01	___	TIRE, BW SPARE W/STEEL WHEEL LRD	60 #

~~\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.~~

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC * 419 WEST PIKE ST * JACKSON CENTER, OH 45334