

AIRSTREAM INC – RETAIL PRICING/SALES ORDER

2003 – LAND YACHT 30' MOTORHOME

Date: 11/27/02

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$106,815 UVW 14,150#

_____ Queen Bed "J" GJCGP3-13J

_____ Twin Bed "A" GJCGP3-13A

COLOR SCHEMES:

_____ Stratus Opt 01 _____ Spellbound Opt 02 _____ Spice Trader Opt 44

_____ Cashmere Opt 42 _____ Sumatra Opt 43

RETAIL	PART #	X	DESCRIPTION	WEIGHT
\$ 1,094	110383-06	_____	CANADA - CSA	30#
\$ 350	110026-01	_____	CANADA - CSA - FANTASTIC VENT - BEDROOM	14#
\$ 151	109480	_____	AUXILIARY DEFROSTER FANS	4#
\$ 770	110804-03	_____	AWNING - PATIO - POWER 16'	33#
\$ 364	110831	_____	CD CHANGER	7#
\$ 926	110808	_____	DUAL PANE WINDOWS	122#
\$ 462	110752-02	_____	DVD PLAYER	8#
\$ 2,835	110894-01	_____	EXTERIOR PAINT SILVER - FULL BODY	10#
\$ 245	109428-07	_____	FLOORING -GALLEY - OAK LAMINATE	47#
\$ 349	110144	_____	INVERTER (OPERATES DASH TV ONLY)	6#
\$ 432	109523-01	_____	KEYLESS ENTRY W/INSTRUCTION PLAQUE	1#
\$ 282	110762-06	_____	LOUNGE - ULTRALEATHER	76#
\$ 180	108983-07	_____	RANGE - 3-BURNER COOKTOP W/OVEN	20#
\$ 1,667	110653-02	_____	REFRIGERATOR 10CF 2-WAY W/ICE MAKER	22#
\$ 542	110497-02	_____	SEAT - PASSENGER W/POWER PEDESTAL	2#
\$ 120	110309-03	_____	SKYLIGHT - BATH W/SHADE	4#
\$ 176	109741	_____	SKYLIGHT - GALLEY W/SHADE	10#
\$ 287	110584-03	_____	VCR	8#
\$ 350	110026	_____	VENT - FANTASTIC ROOF IN BEDROOM	14#
\$ 707	109557-02	_____	50 AMP SERVICE	39#

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

2003 - 30' LAND YACHT STANDARD FEATURES

CHASSIS

SPFI 340 HP 8.1L Engine • Workhorse 190" W.B. • 18,000 GVWR • 21,000 GCWR • 14,540# UVW • 3,460# NCC • 50 State Emissions • 75 Gallon Fuel Tank • Radial Tires w/Spare Tire & Winch • 130 Amp Alternator w/Heavy Duty Isolator • Bright Wheel Simulators • Single Electric Operated Entrance Step • Trailer Hitch 3000 GVW, 400 Hitch Weight • Batteries (1 Main - 2 Auxiliary) • Mud Flaps (Rear) • Rear Automotive Heater • Emergency Start Solenoid (Momentary) • Undercoating in Selected Areas • Control Stick: Turn Signal, Cruise Control, Wipers/Washers • Back-Up Warning Buzzer • 12 Volt Battery Disconnect at Entrance Door for Coach Batteries w/On-Off Indicator Light • Pantograph Wipers w/Wet Arm & Controlled Cycle • Leveling Jacks (Manual Control)

DRIVER COMPARTMENT

Ultraleather/Vinyl Driver/Co-Pilot Seats w/Swivel & Reclining Mechanism • Powered Driver Seat • Deluxe Side Cab Panels • Integrated Seatbelts w/Retractors (ISS) • Rearview Interior Mirror • Sun visors • Map Lights w/Dome Light • AM/FM/Cassette Radio, Digital w/4-Speakers • Privacy Curtain (Wrap-Around) • Driver Door w/Power Window • Automotive Air Conditioner w/Bi-Level Function w/Electronic Rotary Control • Motor cover Beverage Tray • Glove Box • Inside Hood Release • Analogue Instrument Panel • Front Overhead Cabinet • Floor Mats • Headlight On Buzzer • 12 Volt Power Ports (2) w/1 Lighter

EXTERIOR

Exterior Custom Paint • Molded Front Bumper • Airstream Medallion • One-Piece Rear Fiberglass Cap & Bumper w/Trunk Door • Laminated Roof, Sidewalls & Floor • Front License Plate Bracket Shipped Loose In Unit • Halogen® Headlights, Docking Lights (4) & Driving Lamps • Fiberglass Roof • Assist Handle • R.S. & C.S. Awning Rail w/Drip Edge • 16' Patio Awning • Heated Exterior Mirrors w/Remote Control • Roof Ladder • Trunk Storage w/Prop Rods • Escape Window • Full Slider Windows • Entrance Screen Door • Tinted Glass

INTERIOR DECOR

Oak Finish Cabinets w/Raised Panels • Brass Hardware • Real Wood Drawer Boxes • Beveled Wall Mirror • Vinyl Soft Ceiling • Assist Handle • Decorative Throw Pillows • Pull Shade at Main Door • Pleated Shades Throughout (Night Only in Bedroom) • Laminated Countertops • Oak Hardwood Tables and Countertops in Lounge & Dinette Area • Wainscot & Floor Molding at Select Locations • Fabric Covered Shadow Box Lambrequins

LOUNGE DECOR

68" Lounge w/Removable Arm Rests (Converts to Bed) • Lounge Drawer • Swivel Chair - Ultraleather • R.S./C.S. Overhead Rooflockers • Entrance Mats

GALLEY DECOR

Corian® Galley Top w/Backsplash & Bi-Fold Range Cover • Deep Well Designed Sink w/2 Covers • 32" Fixed Dinette • Spice Rack • Decorative Light on Dinette Rooflocker • Magazine Rack • Fluorescent Lighting Under Galley Rooflocker • Faucet w/Separate Sprayer

BEDROOM DECOR

Innerspring Mattress w/Bedspring & Pillows • Cedar Lined Lighted Wardrobes • Queen Bed Model: 60" x 75" Bed, Shirt Closets w/Mirrored Doors, Adjustable Shelving, Clothes Rod & Drawers, 2 Wall Lamps, Corner Make-Up Mirror (Lighted) w/Shelf & Throw Pillow • Twin Bed Model: 34" x 80", Nightstand, Side Overhead Lockers, R.S. Hanging Wardrobe w/Mirrored Door, Wall Mounted Lamps & Throw Pillows • Rear-End Rooflocker w/Mirrored Book Shelf, Mirrored Doors & Bullet Lights

BATHROOM DECOR

Lighted Mirror • Large Medicine Cabinet w/Frameless Mirrors • Toilet w/Water Saver • Bath Compartment Converts to Dressing Room • Fiberglass Hall Shower w/Glass Shower Door • Chrome/Brass Fixtures & Hardware • Corian® Lavatory Top • Shower Exhaust • Shower Light

APPLIANCES

3-Burner Cook-Top w/Storage Drawers • Convection Microwave • 2-Way Automatic Refrigerator, 2 Door, 8 Cu. Ft. • Natural Oak Raised Panel Inserts on Refrigerator • 6 Gallon Gas/Electric Water Heater w/Motoraid • 34,000 BTU Furnace • 13,500 & 11,000 BTU A/C's Heat Strips & Manual Controls • 20" Stereo TV In Dash w/Interlock • 13" TV in Bedroom • LPG, Carbon Monoxide/Smoke Detectors • TV Antenna w/Booster; Cable Hook-Up; Telephone Hook-Up, Satellite, VCR & DVD Prewire • Battery Control Center

ELECTRICAL

12 Volt Fluorescent Lighting Recessed in Ceiling • Deluxe Systems Monitor Panel • 2 Power Roof Vents • Fantastic Roof Vent w/Built-In Thermostat & Rain Sensor in Lounge/Galley Area • 55 Amp Power Center (Converter) • 5.5 KW Generator Set • Rearview TV Monitor Audio/Video w/Two Position Camera • Electric Keyed Deadbolt at Main Door & Electric Lock for Driver Door • Interior Walkway Lights • Exterior Lighting Package Includes: Patio, Utility & Step • 120 Volt AC Exterior Outlet • 30 Amp Service • 5 Watt Solar Panel w/Indicator Light • Range Exhaust w/Vent • Cassette w/CD Changer Control: 18 FM/6 AM Presets, 40W x 4 High Power Output, Full Detachable Face • TV Audio Thru Radio Speakers • Speaker/Headphone System (Bedroom)

SYSTEMS

90 Lbs. LPG Tank • 60 Gallon Fresh Water Tank w/Drain • 36 Gallon Gray Water Holding Tank • 34 Gallon Black Water Holding Tank w/Tank Flush • Heated Holding Tanks • Fire Extinguisher • Locking Fuel & Water Doors • Water Heater By-Pass • City Water Fill • Exterior Water Service w/Shut-Off • Exterior Height w/Air: 122" • Interior Headroom: 79" • Interior Width: 90" • Exterior Length: 31' 2" • Exterior Width: 96" • Exterior Storage Volume: 70 Cu. Ft. • Tool Kit